



Malawi Revenue Authority
Private Bag 247
Blantyre

REQUEST FOR QUOTATIONS (FOR NON-CONSULTANCY SERVICES)

PROCUREMENT REFERENCE NUMBER: MRA/VIDEO TRANSMISSION/10/2025

To: **Eligible Bidder**

Date: **27th OCTOBER 2025**

The Procuring and Disposing Entity named above invites you to submit your quotation for carrying out the whole of the services as described herein. Any resulting order shall be subject to the Government of Malawi General Conditions of Contract for Local Purchase Orders except where modified by this Request for Quotations.

SECTION A: QUOTATION REQUIREMENTS

1. Description of Services and Location

Transmission of Videos from a Centralized Position

- 2.** Services are to commence within: **7 day** from the date of order.
- 3.** Services are to be completed within: **6 Months** from the date of commencement.
- 4.** Quotations must be valid for **30 days** from the deadline of submission.
- 5.** Quotations and supporting documents as specified in Section B must be marked with the Procurement Reference Number given above and indicate acceptance of the stated terms and conditions.
- 6.** Quotations in sealed envelopes must be deposited in the **RFQ box placed at Msonkho House 1st floor reception in Blantyre**, no later than: **17:00Hours on Friday 31st October, 2025.**
- 7.** Quotations must be returned to:

The Chairperson

Internal Procurement and Disposal Committee

Malawi Revenue Authority

Private Bag 247

Blantyre

- 8.** The attached Schedule of Rates and Prices in Section C together with any Terms of Reference or other documentation mentioned in Section C and appended, detail the services to be performed. You are requested to quote by completing Sections C and D. Quotations shall cover all costs of labour, materials, equipment, overheads, profits and all associated costs for performing the services including all taxes, levies and duties. The total cost of performing the services shall be included in the items stated and the cost of any incidental services or materials shall be deemed to be included in the prices quoted.

Your quotation is to be returned on this Form by completing and returning Sections C and D including any other information and certification as stated within this RFQ.

Signed:.....

Name: **Miriam Jere**

Title/Position: **Head of Supply Chain Management**

For and on behalf of the Procuring and Disposing Entity

SECTION B: QUOTATION SUBMISSION SHEET

1. Currency of Quotation:
2. Services will commence within [insert number] [days/weeks/months] from date of Purchase Order.
3. Services to be completed within [insert number] [days/weeks/months] from date of commencement.
4. Validity period of this quotation is [insert number] [days/weeks/weeks] from the deadline for submission.
5. We enclose the following documents:
 - (i) Section C of the Request for Quotations completed and signed;
 - (ii) A copy of our Trading Licence
 - (iii) A copy of our **current** Annual Tax Clearance Certificate
 - (iv) A list of recent contracts performed – **at least 2 copies of LPOs or signed contracts as evidence and sample of works for similar projects**
 - (v) A copy of our **current** PPDA Certificate
 - (vi) A copy of our Business Registration Certificate
6. We offer to supply in conformity with the Request for Quotations Documents and in accordance with the delivery schedule required in Section D: Schedule of Requirements.
7. We have examined and have no reservations to the Request for Quotations Document, including Addenda No: (Insert Number and date) of Addenda.
8. Our price shall be fixed for the duration of the validity period.
9. We declare that our firm, Directors and Beneficial owners do not engage in corrupt, fraudulent and/or uncompetitive practices whenever participating in procurement proceedings.

AUTHORISED BY: [to be completed by someone who has the power of attorney for the Bidder]

Signature: _____ Name: _____

Position: _____ Date: _____
(DD/MM/YY)

Authorised for and on behalf of (Company name):

Company: _____

Registered Address:

.....

If any additional documentation is attached to your quotation, a signature and authorisation in Section C and Section D is still required as confirmation that the terms and conditions of this RFQ prevail over any attachment. If the Quotation is not authorised in Section C and Section D, the quotation may be rejected.

SECTION C: SCHEDULE OF RATES AND PRICES (TO BE PRICED BY BIDDER)

Item No.	Description of Services (Append detailed specifications, requirements, explanations and/or Terms of Reference as necessary)	Unit of Measure	Quantity	Unit Price Kwacha	Total Price Kwacha
	Uploading Video and Audio Programs Requirements: Refer to the attached Specification	Months	6		
				Sub-Total	
				VAT	
				PPDA Levy (1%)	
				Total Bid Price	

Notes: The Procurement Levy is calculated based on Sub-total before taxes.

The following attachments are appended to clarify the Description of Services:
[List each attachment e.g. detailed schedule of services, or terms of reference]

AUTHORISED BY:

Signature: _____ Name: _____

Position: _____ Date: _____
 (DD/MM/YY)

Authorised for and on behalf of:

Company: _____
 Official Date Stamp: _____

Specifications for the Provision of a Centralized Transmission Service for Taxpayer Education Videos

1. Background

The Malawi Revenue Authority (MRA), through its Corporate Affairs Division in collaboration with Revenue Divisions, has installed nine (9) TV screens in strategic stations across the country for taxpayer education. To enhance efficiency, MRA requires a centralized transmission service that allows taxpayer education programmes to be uploaded and broadcast across all stations.

2. Objective

To engage a competent service provider to supply, configure, and maintain a centralized content transmission service, including reliable internet connectivity, for the nine stations.

3. Scope of Work

The service provider shall:

1. Provide centralized transmission capability to distribute taxpayer education videos and content to the following stations:
 - Blantyre BMS
 - Lilongwe BMS
 - Mzuzu BMS
 - Blantyre DTD Station
 - Lilongwe DTD Station

- Mchinji Customs
 - Mwanza Customs
 - Chiponde Customs
 - Dedza Customs
2. Ensure all nine TV screens are connected and can simultaneously receive and display uploaded content.
 3. Upload and transmit a proposed list of nineteen (19) taxpayer education items/programmes.
 4. Guarantee centralized uploading, scheduling, and monitoring of content from a designated control point at MRA Headquarters.
 5. Provide reliable internet connectivity at each station to support continuous video streaming/uploading.
 6. Ensure secure transmission of content to prevent unauthorized access or tampering.
 7. Offer system maintenance, troubleshooting, and user support throughout the contract period.

5. Deliverables

- Fully functional centralized transmission system linking all nine screens.
- Internet connectivity at all stations.
- Transmission of the nineteen (19) proposed taxpayer education items, with flexibility to add more in future.

6. Contract Duration

The contract shall be for an initial period of six (6) months

SECTION D: Beneficial Ownership Disclosure

T1B Beneficial Ownership Disclosure Form

INSTRUCTIONS TO BIDDERS: DELETE THIS BOX ONCE YOU HAVE COMPLETED THE FORM

This Beneficial Ownership Disclosure Form ("Form") is to be completed by the Bidder. In case of joint venture, the Bidder must submit a separate Form for each member. The beneficial ownership information to be submitted in this Form shall be current as of the date of its submission.

For the purposes of this Form, a Beneficial Owner of a Bidder is any natural person who ultimately owns or controls the Bidder by meeting one or more of the following conditions:

- 1. directly or indirectly holding 5% or more of the shares*
- 2. directly or indirectly holding 5% or more of the voting rights*
- 3. directly or indirectly having the right to appoint a majority of the board of directors or equivalent governing body of the Bidder.*
- 4. directly or indirectly, has a substantial economic interest in or receives substantial economic benefit from, a company, whether acting alone or together with other persons;*
- 5. has a significant stake in a company and on whose behalf activity of a company is conducted; or*
- 6. exercises significant control or influence over a person through a formal or informal agreement, and where such ownership, control or interest is through a trust, the trustee (s), beneficiaries, or anyone who controls the trust.*

Date: **[insert date]**

Procurement Reference No.: **[insert procurement reference number]**

Page **[insert page number]** of **[insert total number of pages]** pages

To: **[insert complete name of Procuring and Disposing Entity]**

In response to your request in the Letter of Acceptance dated [insert date of letter of Acceptance] to furnish additional information on beneficial ownership: [select one option as applicable and delete the options that are not applicable]

(i) we hereby provide the following beneficial ownership information.

Details of beneficial ownership

Identity of Beneficial Owner	Directly or indirectly holding 5% or more of the shares (Yes / No)	Directly or indirectly holding 5 % or more of the Voting Rights (Yes / No)	Directly or indirectly having the right to appoint a majority of the board of the directors or an equivalent governing body of the Bidder (Yes / No)
[include full name (last, middle, first), nationality, country of residence]			

OR

(ii) We declare that there is no Beneficial Owner meeting one or more of the following conditions:

- directly or indirectly holding 5% or more of the shares
- directly or indirectly holding 5% or more of the voting rights
- directly or indirectly having the right to appoint a majority of the board of directors or equivalent governing body of the Bidder.
- directly or indirectly, has a substantial economic interest in or receives substantial economic benefit from, a company, whether acting alone or together with other persons;
- has a significant stake in a company and on whose behalf activity of a company is conducted; or
- exercises significant control or influence over a person through a formal or informal agreement, and where such ownership, control or interest is through a trust, the trustee (s), beneficiaries, or anyone who controls the trust.

OR

(iii) We declare that we are unable to identify any Beneficial Owner meeting one or more of the following conditions. [If this option is selected, the Bidder shall provide explanation on why it is unable to identify any Beneficial Owner]

- directly or indirectly holding 5% or more of the shares
- directly or indirectly holding 5% or more of the voting rights

- directly or indirectly having the right to appoint a majority of the board of directors or equivalent governing body of the Bidder]"
- directly or indirectly, has a substantial economic interest in or receives substantial economic benefit from, a company, whether acting alone or together with other persons;
- has a significant stake in a company and on whose behalf activity of a company is conducted; or
- exercises significant control or influence over a person through a formal or informal agreement, and where such ownership, control or interest is through a trust, the trustee (s), beneficiaries, or anyone who controls the trust.

Name of the Bidder: [insert **complete name of the Bidder**]¹

Name of the person duly authorized to sign the Bid on behalf of the Bidder: [insert **complete name of person duly authorized to sign the Bid**]²

Title of the person signing the Bid: [insert **complete title of the person signing the Bid**]

Signature of the person named above: _____

Date signed [insert **ordinal number**] day of [insert **month**], [insert **year**]

¹ In the case of the Bid submitted by a Joint Venture specify the name of the Joint Venture as Bidder. In the event that the Bidder is a joint venture, each reference to "Bidder" in the Beneficial Ownership Disclosure Form (including this Introduction thereto) shall be read to refer to the joint venture member.

² Person signing the Bid shall have the power of attorney given by the Bidder. The power of attorney shall be attached with the Bid Schedules.

SECTION E: EVALUATION OF QUOTATIONS

- 1.** Quotations that are responsive, qualified and technically compliant will be ranked according to price.
- 2.** Award of contract will be made to the lowest evaluated quotation by the issue of a Local Purchase Order.